



ITTEHAD CHEMICALS LIMITED



**Corporate
Briefing Session**
For the Period Ended
March 31, 2022



CBS Outline

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Overview Key Points

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Financial Results (9 Months) Period ended 31 March 2022

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Question/Answer Session



ITTEHAD CHEMICALS LIMITED

Incorporation Date Sep 28, 1991

Listed on Pakistan Stock Exchange in 2003

Pioneer Chlor- Alkali based chemical industry in Pakistan

Member of Lahore Chamber of Commerce and Industry (LCCI) & Pakistan Chemicals Manufacturers Association (PCMA)

Authorized Capital : Rupees 2 Billion

Paid up Capital : Rupees 1 Billion

**Credit Rating : A- for long term and A-2 for short term with positive outlook (VIS
Credit Rating Company Limited dated 25-Feb-2022)**



ITTEHAD CHEMICALS LIMITED

Significant Points



Sales Growth(32%) than Corresponding Year



Positive Outlook Credit Rating **VIS** Credit Rating

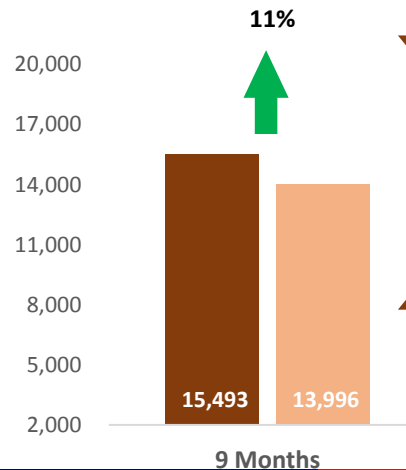
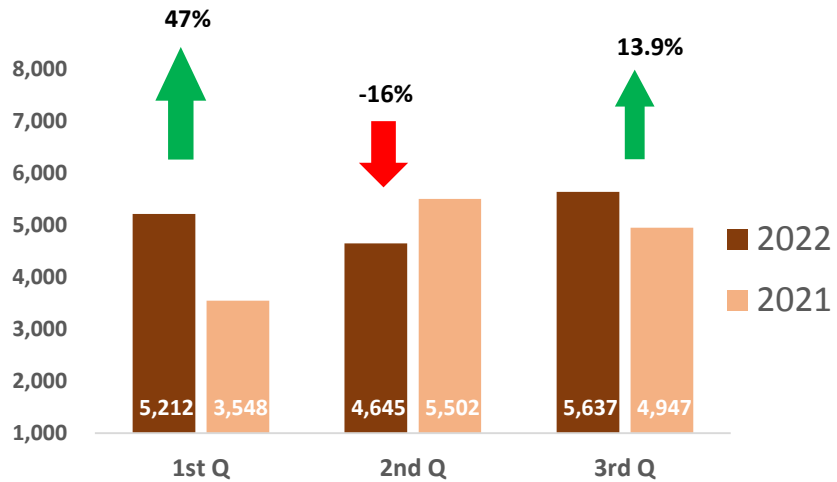
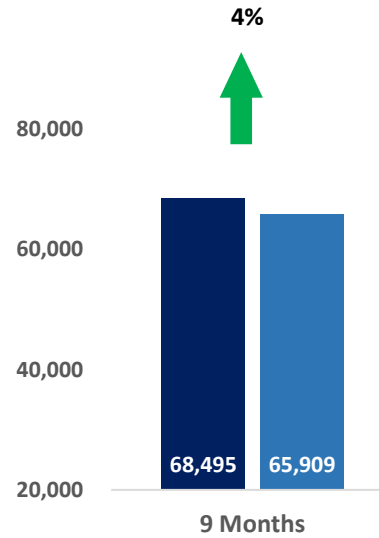
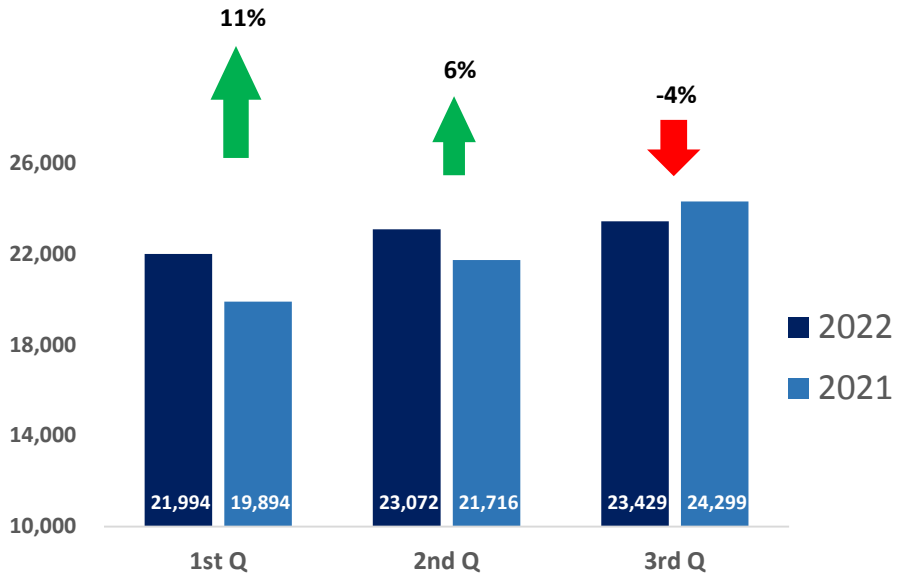
(A- for long term and A-2 for short term)



Capacity Enhancement of LABSA/SLES Plant



Up gradation of Power Plant Engines

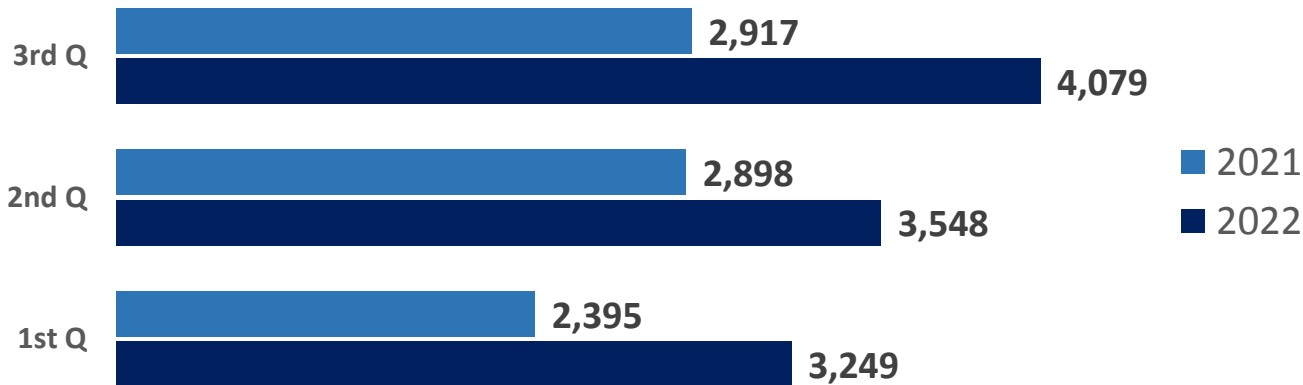




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Sales Revenue (Quarter Wise)

Rs in Million



Sales Revenue (9Months)

Rs in Million



Sales Revenue Growth_(Rs) then Last Quarters

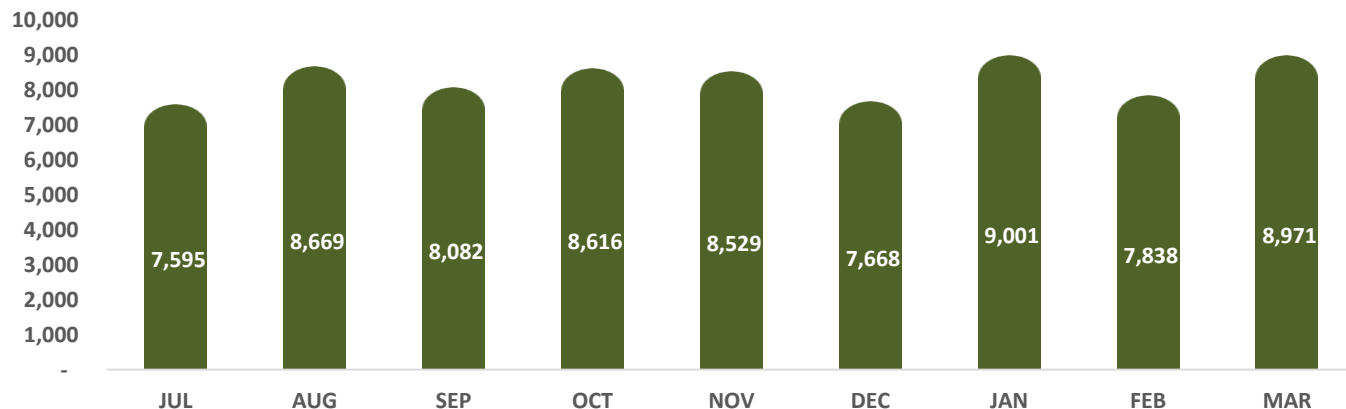
40%
22%
36%

Sales Revenue Growth_(Rs) then Last Year

32.4%

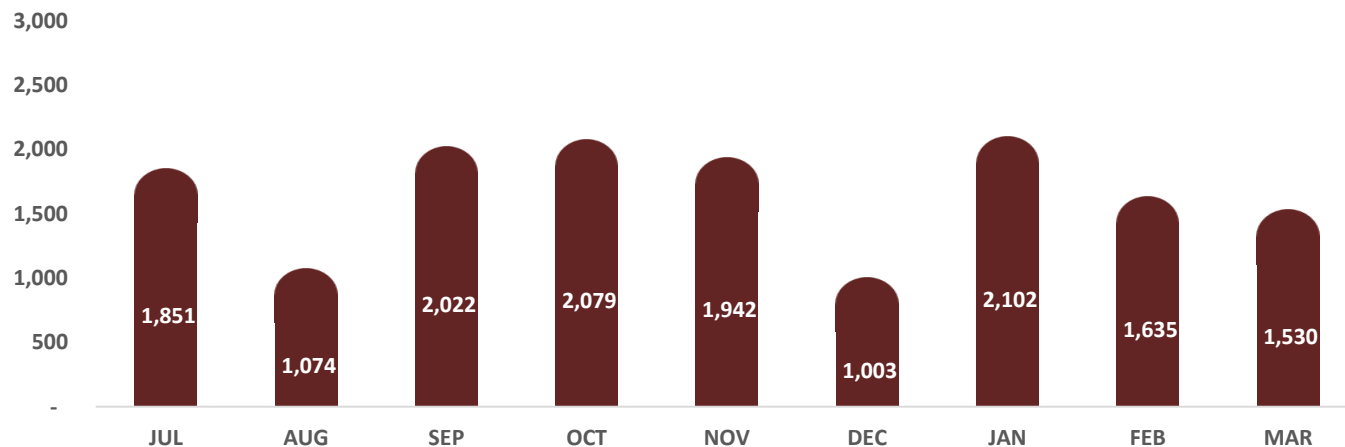


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Caustic Soda Production

2022 74,968 M.T
2021 70,866 M.T
+5.7%



LABSA/SLES Production

2022 15,238 M.T
2021 13,399 M.T
+13.72%



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PROFIT OR LOSS STATEMENT PERIOD ENDED MARCH

(YTD)9 Months

			MARCH 2022	MARCH 2021
Sales	32.46 %		10,877,635,416	8,211,553,435
Gross Profit	10.4%		1,395,751,479 12.83%	1,557,498,328 18.96%
Operating Profit	23.29%		742,077,174 6.82%	967,454,444 11.78%
Profit Before Taxation	33.4%		538,358,712	809,312,536
Profit After Taxation	27.59%		374,350,835 3.44%	517,025,818 6.29%
Earning per share			3.74	5.17



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Gross Profit (Rs in Million)

	2022	2021
1st Q	251	554
2nd Q	577	628
3rd Q	566	375
Total	1,395	1,557

Operating Profit(Rs in Million)

	2022	2021
1st Q	60	350
2nd Q	342	419
3rd Q	339	197
Total	742	967

Profit After Tax (Rs in Million)

	2022	2021
1st Q	-8.5	170
2nd Q	191	256
3rd Q	190	89
Total	374	517

Earning Per Share

	2022	2021
1st Q	-0.10	2
2nd Q	1.92	2.57
3rd Q	1.91	0.90
Total	3.74	5.17

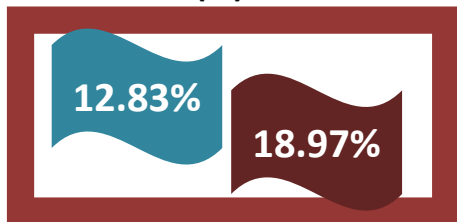
Higher Gross Profit & Profit After Tax in 3rd Quarter than Previous Year



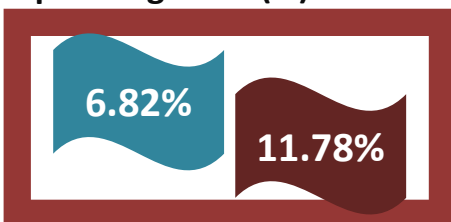
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2022(9M)
2021(9M)

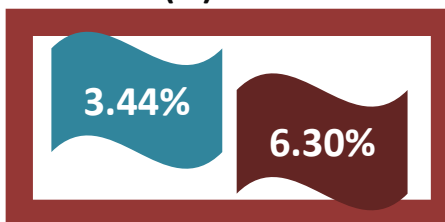
Gross Profit(%)



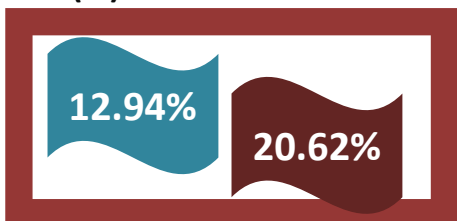
Operating Profit(%)



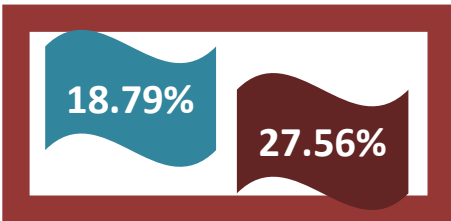
Net Profit(%)



ROE(%)



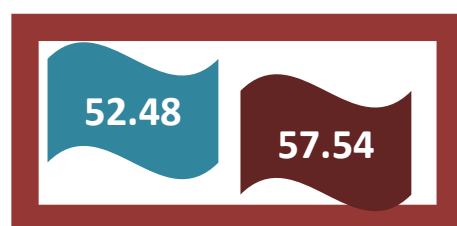
ROCE(%)



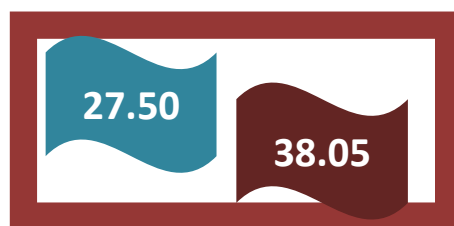
Current Ratio



Book Value Per Share



Market Price Per Share



Note: Share price compare with june-2021



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LABSA/SLES PLANT PHASE-2

2021 24000 M.T

2022 46000 M.T

Total 70000 M.T



Up-gradation of Power Plant
Engines increase fuel
Efficiency



Challenges during the Current year



Increase in RNLG Cost & Power tariff leads to Higher Fuel & Power Cost



Volatility of Oil Prices impacts as higher Freight Cost



Increase in Policy Rate by SBP results increase in Finance Cost



Devaluation of Pak Rs. results Increase in Raw Material Import Cost



Political Instability Impacts overall industrial Supply Chain



Opportunities

- **Explore of Surfactants Products in Export Market.**
- **Price Recovery of Calcium Chloride in International Market.**



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Question/Answers Session



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Thank You